

POSITIVE RESOURCE CENTER 2009 ANNUAL REPORT



rooted in our community

The mission of Positive Resource Center is to assist people affected by or at risk for HIV/AIDS through culturally appropriate counseling, education, training and advocacy. As a result, our clients can make more informed choices that maximize available benefits and employment opportunities.

Dear Friend:

We are pleased to present Positive Resource Center's 2009 Annual Report. As PRC enters its twenty-third year, we are keenly aware of the economic challenges that lie ahead and the ever-growing need for benefits counseling and employment services. This awareness, along with hard work, strategic planning and outstanding community support, has helped PRC chart its way through an unprecedented economic storm while continuing to deliver crucial services to those most in need.

The economic climate in 2009 continued to bring challenges to the non-profit community, including a significant contraction in government funding for social services. PRC engaged in many strategic discussions as to how we should best manage reduced resources while maintaining our depth of client services. The Board decided to address financial concerns through a combination of restructuring our programs and drawing from our reserves. Fortunately, we were able to accomplish this with minimal disruption to the level and quality of client services. PRC continues to anticipate as well as respond to change, while upholding its steadfast commitment to excellent client service.

We are proud of our rich history, deep roots in the community, and unwavering commitment to social and economic justice. PRC is a pioneer in the services we provide and remains a leader. It is important that we continue the momentum that we have built over the years and we are firmly committed to undertaking the significant work that still lies before us.

We thank you for enriching our vision and ensuring our future with your generous support.

Warmly,



A handwritten signature in black ink, appearing to read "Brett Andrews".

Brett Andrews
Executive Director



A handwritten signature in black ink, appearing to read "Kent M. Roger".

Kent M. Roger, Esq.
President,
Board of Directors

FINANCIAL POSITION YEAR END 2009/2008

STATEMENT OF FINANCIAL POSITION

Assets	2009	2008
Current Assets		
Cash and Equivalents	\$ 428,644	\$ 707,880
Government Grants Receivable	250,339	253,139
Pledges and Grants Receivable	23,206	80,397
Investment — Under One Roof	8,500	8,500
Prepaid Expenses	5,930	34,126
Total Current Assets	\$ 716,619	\$ 1,084,042
Property and Equipment — Net	1,977	4,223
Other Assets		
Deposits	25,592	25,592
Total Assets	\$ 744,188	\$ 1,113,857
Liabilities and Net Assets		
Current Liabilities		
Accounts Payable	22,511	21,090
Accrued Expenses	49,261	60,394
Refundable Advances	394	634
Total Current Liabilities	\$ 72,166	\$ 82,118
Net Assets		
Unrestricted	625,098	831,674
Temporarily Restricted	46,924	200,065
Total Net Assets	\$ 672,022	\$ 1,031,739
Total Liabilities and Net Assets	\$ 744,188	\$ 1,113,857

STATEMENT OF ACTIVITIES

Revenue, Gains, and Other Support	2009	2008
Grants and Contributions	\$ 376,089	\$ 453,665
Government Grants	1,679,925	1,709,818
Program Service Fees	430,156	592,692
In-Kind Donations	179,915	10,646
Interest Income	4,388	16,557
Other Income	55	7,644
Total Revenue	\$2,670,528	\$2,791,022
Expenses		
Program	2,358,539	2,371,275
General and Administrative	350,967	181,476
Fundraising	320,739	237,536
Total Expenses	\$3,030,245	\$2,790,287
Change in Net Assets	\$ (359,717)	\$ 735
Net Assets		
Beginning of year	\$1,031,739	\$1,031,004
End of year	\$ 672,022	\$1,031,739

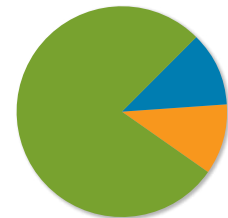
2009 REVENUES

Government Grants	62.9%
Program Service Fees	16.1%
Grants and Contributions	14.1%
In-Kind Donations / Interest / Other	6.9%



2009 EXPENSES

Program	77.8%
General and Administrative	11.6%
Fundraising	10.6%



BENEFITS COUNSELING

The Benefits Counseling Program provides individual legal representation at no charge to San Francisco residents living with HIV/AIDS or mental health issues who are seeking disability benefits. Our diverse team of attorneys and advocates has developed effective strategies to respond to

the complex regulatory environment that otherwise would deny benefits to the majority of our clients. Our work provides clients with life-sustaining income and health care security. Further, by securing federally- and state-funded income and health insurance for people without resources, PRC saves the City and County of San Francisco vital dollars and improves the quality of life in our community.

In 2009, the Benefits Counseling Program served 1,293 clients and maintained an extraordinary 95% success rate (compared to the national average of 30%), guaranteeing \$464,188 in ongoing monthly Social Security benefits and \$6.28 million in retroactive benefits. In each Social Security claim won, clients also qualified for Medi-Cal or Medicare, providing access to physician visits, preventative care, and prescription drugs, reducing their use of costly emergency medical and psychiatric services.

“I came to PRC feeling lost and helpless. Their guidance through my disability process helped me realize that help is available. I feel ready to take on the rest of my life.”

EMPLOYMENT SERVICES

Serving the entire Bay Area, the Employment Services Program assists people with HIV or mental health disabilities who want to re-enter the workforce to find sustainable, fulfilling employment that provides a living wage. The complexity of HIV and mental health issues requires a unique approach to vocational

planning, and the Employment Services staff is specially trained to provide vocational rehabilitation services that integrate the various medical, psychosocial, financial and occupational considerations essential to entering or re-entering the workforce.

The Employment Services Program offers a range of individualized services designed to help our clients achieve their work goals, including employment and vocational rehabilitation planning, counseling and coordination, job development and job search assistance, support groups, and computer access and training.

Even in a challenging job market, the Employment Services Program achieves strong outcomes. In 2009, PRC recorded 343 job placements; 211 of those were in long-term positions. PRC clients placed in long-term jobs earned an average of \$16.96 per hour, compared with a minimum wage of \$9.79 in the city of San Francisco. Seventy-five percent of clients placed in long-term jobs were eligible to receive employer-paid health insurance.

“Without PRC, I don’t think I would have accomplished everything I have now. I have a great-paying job, as well as full tuition to cosmetology school. Most of all, I have hope. I now feel alive.”

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Positive Resource Center gratefully acknowledges these individual and institutional donors for their support of our work on behalf of people affected by or at risk for HIV/AIDS.

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Our sincere apologies for any misspellings or omissions.

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OUR VALUES

We aspire to provide service that:

- gives clients the knowledge needed to make their own choices.
- serves all clients in a culturally appropriate way.
- utilizes a harm reduction and client-centered model, emphasizing one-on-one relationships.
- is easy to access.

We aspire to be an organization that:

- is culturally competent and diverse at the volunteer, staff and Board levels.
- respects and seeks participation from all agency stakeholders, including people living with HIV and mental health issues, in all areas of the organization.
- operates at all levels with accountability, honesty and integrity.

We aspire to meet the needs of all persons affected by or at risk for HIV including:

- people of any gender identity or sexual orientation.
- immigrants, regardless of immigration status, and people with limited English proficiency.
- people who are incarcerated, ex-offenders, people with dependents, people of color, people with mental or physical disabilities including the deaf and hard of hearing, women, youth, seniors, sex workers, active drug users, and people in recovery.

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