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POSITIVE RESOURCE CENTER ANNUAL REPORT

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The mission of Positive Resource Center is to assist people affected by or at risk for HIV/AIDS through culturally appropriate counseling, education, training and advocacy. As a result, our clients can make more informed choices that maximize available benefits and employment opportunities.

Dear Friend of PRC:

We are pleased to present Positive Resource Center's 2008 Annual Report. In 2008, as throughout our twenty-one year history, PRC greatly benefited from a broad base of support. For this, we are extremely honored. Nevertheless, it is impossible to communicate with you, our supporters, without acknowledging these challenging economic times.

Over the past year, we have worked hard to provide the same level of service, while maintaining the high quality of work that our clients have come to know and expect. PRC delivers a continuum of client-centered and culturally appropriate benefits counseling and employment services that consistently meets the needs of the HIV/AIDS and mental health communities. We repeatedly hear clients describe PRC as effective, passionate, dedicated, and committed. These are words we do not take lightly.

While we are pleased with our 2008 client outcomes, program service delivery, development efforts, and overall agency management, we are particularly proud of the development and approval of our 2009–2012 Strategic Plan. Reflecting PRC's health, stability, and maturity, the plan sets the stage for our ongoing financial viability, the expansion of core programs, and an exploration of strategic partnership opportunities. As we progress toward our goals, PRC will become an even stronger organization, well positioned to respond to the growing needs of the community.

When we reflect on these most extraordinary times, let us remember the countless organizations that made the commitment to stay the course, and did not for one moment lose sight of their purpose. We are proud that Positive Resource Center is one such organization.

We extend our deepest gratitude to our contributors for standing with us as we continue to advance our mission.

Warmly,



Brett Andrews
Executive Director



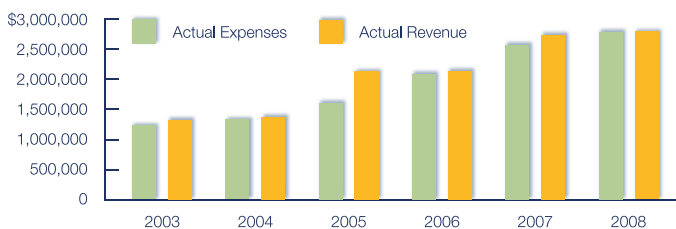
Henry Doering, Esq.
*President,
Board of Directors*

FINANCIAL POSITION YEAR END 2008/2007

STATEMENT OF FINANCIAL POSITION

Assets	2008	2007
Current Assets		
Cash and Equivalents	\$ 707,880	\$ 698,059
Government Grants Receivable	253,139	335,085
Pledges and Grants Receivable	80,397	47,225
Investment — Under One Roof	8,500	8,500
Prepaid Expenses	34,126	3,925
Total Current Assets	\$ 1,084,042	\$ 1,092,794
Property and Equipment — Net	4,223	3,911
Other Assets		
Deposits	25,592	26,391
Total Assets	\$ 1,113,857	\$ 1,123,096
Liabilities and Net Assets		
Current Liabilities		
Accounts Payable	21,090	10,512
Accrued Expenses	60,394	66,055
Refundable Advances	634	15,525
Total Current Liabilities	\$ 82,118	\$ 92,092
Net Assets		
Unrestricted	831,674	895,328
Temporarily Restricted	200,065	135,676
Total Net Assets	\$ 1,031,739	\$ 1,031,004
Total Liabilities and Net Assets	\$ 1,113,857	\$ 1,123,096

EXPENSES / REVENUES — 6 YEAR COMPARISON

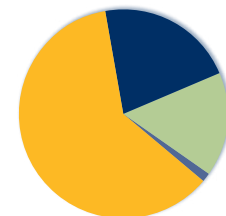


STATEMENT OF ACTIVITIES

Revenue, Gains, and Other Support	2008	2007
Grants and Contributions	\$ 453,665	\$ 413,880
Government Grants	1,709,818	1,582,420
Special Events -net of Expenses	—	29,139
Program Service Fees	592,692	659,457
In-Kind Donations	10,646	—
Interest Income	16,557	26,570
Other Income	7,644	6,995
Total Revenue	\$2,791,022	\$2,718,461
Expenses		
Program	2,371,275	2,197,681
General and Administrative	181,476	127,012
Fundraising	237,536	227,286
Total Expenses	\$2,790,287	\$2,551,979
Change in Net Assets	\$ 735	\$ 166,482
Net Assets		
Beginning of year	\$1,031,004	\$ 864,522
End of year	\$1,031,739	\$1,031,004

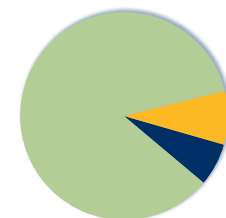
2008 REVENUES

Government Grants	61.25%
Program Service Fees	21.25%
Grants and Contributions	16.25%
In-Kind Donations / Interest / Other	1.25%



2008 EXPENSES

Program	85%
Fundraising	8.5%
General and Administrative	6.5%



BENEFITS COUNSELING

The Benefits Counseling Program provides individual legal representation at no charge to San Francisco residents living with HIV/AIDS or mental health issues who are seeking disability benefits. Our diverse team of attorneys and advocates has an excellent record of victorious claims for Supplemental Security Income,

Social Security Disability Insurance, California Cash Assistance Program for Immigrants, Medi-Cal, and Medicare. Our work provides clients with life-sustaining income and health care security. Further, by securing federal and state funded income and health insurance for people otherwise uninsured and without resources, PRC saves the City and County of San Francisco vital dollars and improves the quality of life in our community.

Among our clients are those most underserved who face systemic barriers, multiple oppressions, and the impact of social and legal inequalities that have led to poverty, homelessness, and lack of medical care. Our legal team has developed effective strategies to respond to the complex regulatory environment that otherwise would deny benefits for the majority of our clients. In 2008, PRC maintained an extraordinary 90% success rate, winning 930 Social Security disability claims and guaranteeing \$984,769 in ongoing monthly benefits and \$4.2 million in retroactive benefits. Each of these 930 clients also qualified for Medi-Cal and/or Medicare, providing access to physician visits, preventative care, and prescription drugs.

EMPLOYMENT SERVICES

More than half of the 20,000 people living with HIV/AIDS in San Francisco are unemployed. Serving the entire Bay Area, the Employment Services Program helps people with HIV who want to re-enter the workforce find sustainable employment that provides a living wage and a sense of personal fulfillment. The

complexity of HIV requires a unique approach to vocational planning, and the Employment Services staff is specially trained to provide vocational rehabilitation services that integrate the various medical, psycho-social, financial, and occupational considerations essential to work-related planning for our clients.

The Employment Services Program offers a range of individualized services designed to help each client achieve their work goals—whether they are pursuing temporary work, self-employment, permanent part-time or full-time work, or training and education opportunities. We offer employment and vocational rehabilitation planning, counseling and coordination, job development and job search assistance, job clubs, and computer access and training.

Even in a challenging job market, the Employment Services Program achieves strong outcomes. In 2008, PRC recorded 437 job placements, including 233 long-term placements. The average wage for clients in long-term jobs was \$17.50 per hour. We also help people with HIV gain access to quality health care: 75% of clients placed in long-term jobs were eligible to receive employer-paid health insurance.

2008 DONORS

Positive Resource Center gratefully acknowledges these individual and institutional donors for their support of our work on behalf of people affected by or at risk for HIV/AIDS.

Vanguard Level:

\$150,000 +

Centers for Medicare and Medicaid Services
Ryan White CARE Act Part A
San Francisco Department of Public Health
State of California Department of Rehabilitation

Visionary Level:

\$20,000 – \$149,999

Bare Chest Calendar
Folsom Street Events
Kaiser Permanente
Macy's West
Mayor's Office of Community Investment
Pride Brunch
The Richmond/Ermet AIDS Foundation
The Silva Watson Moonwalk Fund
Wallis Foundation

Innovator Level:

\$5,000 – \$19,999

AIDS Walk San Francisco
Bay Area Physicians for Human Rights, Inc.
Broadway Cares/Equity Fights AIDS
Commonweal Foundation Fund of The Community Foundation for the National Capital Region
EMD Serono
ERISA Law Group
Horizons Foundation
M·A·C AIDS Fund
McKeever Realty
The Mental Wellness Foundation, Inc.
Doug Mylcraine
Nordstrom
David Otto
Joseph Rosenthal
Bob A. Ross Foundation
San Francisco AIDS Foundation
van Löben Sels/RembeRock Foundation

Pacesetter Level:

\$1,000 – \$4,999

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Bristol-Myers Squibb Co.

Richard Campbell
Castro Lions Club
Commercial Partners, Inc.
Community Thrift Store
David Fink
Patrick Fitzgerald
Ann Gelfand and Martin Gelfand, M.D.
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Hafner-Glenn Donor Advised Fund of Horizons Foundation
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Lazy Bear Fund
Leslie Family Foundation
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Lewis, Feinberg, Renaker & Jackson, P.C.
Darrin Martin
Mairi McKeever and Chuck Lewkowitz
Natali Inc.
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Powerhouse Bar
San Francisco Gay Men's Chorus
Ramon Santos
Smith & Baltaxe, LLP
The Sundance Association for Country-Western Dancing
Titan Media
Nina Wasow, Esq.
Zephyr Real Estate

Investor Level:

\$500 – \$999

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Erin Matias and Alexander Walley, M.D.

Gary Nichols and Collin Burry
Kent Roger, Esq.
Butler Rondono, Jr.
Rebecca Ross
Charles Russell,
in honor of the engagement of Brian Risley and Jeff Swofford
Anthony Stabile
Sue Strang
Mark Tangard
Daryl M. Walker

Partner Level:

\$250 – \$499

Hooman Anvar
Paula Braveman and John Levin
William Corr and Miguel Gomez
Cubs of San Francisco
Defenders San Francisco
Tad Dodson
Dan Healy
Daro Inouye,
in memory of Bryan Inouye
Jen Olson
Robert Sass
Judith Sensibar
Samuel Thoron and Julia Thoron

Supporter Level:

\$100 – \$249

Joseph Amaroso
Carl Bailey
Scott Balentine
Roy Bateman
Rhab Boughn
Lenny Broberg
James Campbell
Joseph Cecere, MPA,
in memory of John L. Colm
Susan Colson and Maureen Anderson
Larry Cook
Philip Crawford
James Davis, Jr.
Daniel Dougan and Bryan Harris,
in memory of Art Billadeaux
Caroline Everts,
in honor of Zoe Borkowski
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Glenn Finch
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Strong Consulting
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Matching Gift Program

American Express Charitable Fund
AT&T
Bank of America
Barclays Global Investors
Chevron
Hewlett-Packard Company Foundation
Kaiser Permanente Community Giving
Levi Strauss Foundation
Microsoft Giving Campaign
Wells Fargo Community Support Campaign

Our sincere apologies for any misspellings or omissions.

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OUR VALUES

We aspire to provide service that:

- gives clients the knowledge needed to make their own choices.
- serves all clients in a culturally appropriate way.
- utilizes a harm reduction and client-centered model, emphasizing one-on-one relationships.
- is easy to access.

We aspire to be an organization that:

- is culturally competent and diverse at the volunteer, staff and Board levels.
- respects and seeks participation from all agency stakeholders, including people living with HIV, in all areas of the organization.
- operates at all levels with accountability, honesty and integrity.

We aspire to meet the needs of all persons affected by or at risk for HIV including:

- people of any gender identity or sexual orientation.
- immigrants, regardless of immigration status, and people with limited English proficiency.
- people who are incarcerated, ex-offenders, people with dependents, people of color, people with mental or physical disabilities including the deaf and hard of hearing, women, youth, seniors, sex workers, active drug users, and people in recovery.

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